Microsoft Landscape Assessment

Insight's customers all require software deployment and information to be able to effectively true-up or renew their Microsoft licenses every year. On the surface, it seems a simple process to collect this information but customers tell us that this is not always the case. In fact, many customers find that they are required to divert critical project and BAU resources to support their Microsoft review. This can significantly impact project timelines, slow down business operations and put the business at risk of over-spend or non-compliance.

Insight has a solution designed to help customers collect this information, with minimal business impact, whilst leveraging our licensing expertise, to create opportunities to optimise your Microsoft spend. The Microsoft Landscape Assessment is specifically designed to help customers gather the information they need to enable a cost effective Microsoft True-up or Renewal and provide them with a complete view of their current Microsoft product deployments and licensing position.

Opportunities

Insight's Microsoft Landscape Assessment will help you:

- Save time by collecting the data you need to effectively renew with Microsoft
- Monitor and optimise costs associated with purchasing and maintaining your software
- Control business and legal risks related to improper software deployment
- Optimise your hardware and software investments based on accurate and detailed inventory and user data
- Align IT with organisational goals

What to expect

Every engagement will be slightly varied depending on your infrastructure, needs, and goals. At a high level, an engagement can be broken down into four phases: Planning, Data Collection, Data Analysis, and Presentation.

Planning – The planning phase involves gathering information from you on your infrastructure, identifying engagement goals, securing appointments and meetings, and arranging access to begin data collection and analysis.
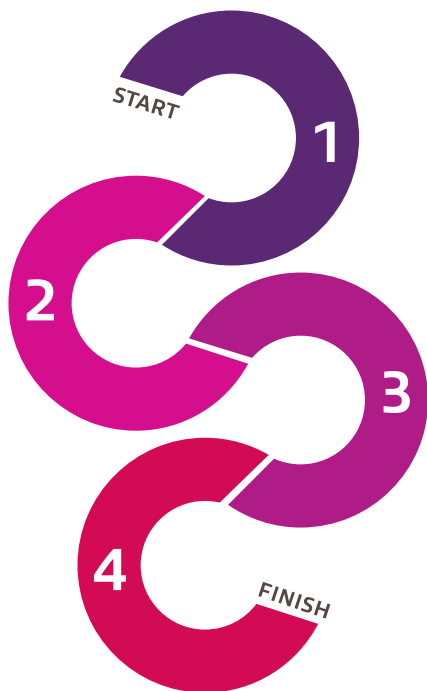
Data Collection – The data collection phase consists of the discovery and inventory of software assets using an inventory tool followed by the mapping of inventory data, and license entitlements. This may include a questionnaire and interviews with key stakeholders to ensure all relevant data and information is collected to provide a full and accurate analysis on software deployments, licensing entitlements, and current management processes.

Data Analysis – The data analysis phase includes the review and validation of all collected data, the identification of all Microsoft license agreements, and analysis of your long-term IT strategy. During this phase, ways to optimise software investments are explored to provide final engagement considerations and recommendations.

Presentation – At the conclusion of the engagement, Insight will present their results, recommendations, and next steps in an overview presentation along with a detailed report.

Microsoft

Microsoft Landscape Assessment Process

Insight will be able to help you identify your current Microsoft spending and understand areas where you can reduce and optimise your investments.

START

FINISH

1 **Kick Off**
- Process Review
- License Entitlements Review

2 **Data Collection**
- Deployment meeting
- Data Collection finishes with 90% of devices scanned

3 **Effective License Position**
- Insight will present draft Effective Deployment Position (EDP) and Effective License Position (ELP)

4 **Final Results & Acceptance**
- EDP, ELP and final license report are presented
- ELP and Compliance report are accepted

Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 30 years and counting, we are the largest Microsoft global partner with more than 5,000 consultants and 1000 dedicated Microsoft resources globally. Our best-in-class capabilities, unmatched expertise, and ability to successfully deliver solutions built across all areas of Microsoft technology have earned us numerous recognitions.

7 Microsoft Solutions Partner Designations, including:
- Microsoft Cloud
- Modern Work
- Security

22 Specialisation, including:
- Threat Protection
- Analytics
- Adoption and Change Management

Microsoft Partner Awards, including:
- 2023 Microsoft Australia Partner of the Year
- 2023 Microsoft Hong Kong Partner of the Year
- 2023 Solutions Assessments Partner of the Year
- 2022 Microsoft Surface Reseller Partner of the Year
- 2022 Microsoft Surface Hub Reseller Partner of the Year

2,500 Microsoft certifications globally

About Insight

Insight Enterprises, Inc. is a Fortune 500 solutions integrator with more than 11,500 teammates worldwide helping organisations accelerate their digital journey to modernise their business and maximise the value of technology. We enable secure, end-to-end transformation and meet the needs of our clients through a comprehensive portfolio of solutions, far-reaching partnerships and 33+ years of broad IT expertise. Rated as a Forbes World's Best Employer and certified as a Great Place to Work, we amplify our solutions and services with global scale, local expertise and a world-class e-commerce experience, realising the digital ambitions of our clients at every opportunity.

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